

*Travorium*TM

GST

**GETTING STARTED
TRAINING**

www.travorium.com

Success in our industry comes from helping a large group of people achieve a small victory every day repeated over time.

Helping people achieve small victories daily comes from mastering the basics!



Mastering the Basics

Mastering the Basics is doing the small simple things that appear to make no difference at all today, but repeated over time will lead to a system of duplication and growth.





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MY INFORMATION

Partner ID: _____

Replicated Site: _____

Upline

Even Gold Medalist Need A Coach – consistently Counsel with your Upline Support Team

Upline 1 Star & Above: _____

Upline Ambassador(s): _____



GPS of Dreams

Goals + Plans = Success



GOALS

Dreams with a date = Goals



PLANS

Goals broken into steps = Plans



SUCCESS

Plans put into action = Success

Goals + Plans = Success

GPS of Dreams



What is your burning desire?

What are your dreams?

What's your deep emotional "WHY" you are wanting to build this business? _____

Goals + Plans = Success

GPS of Dreams



BUSINESS GOALS

Goal for getting 3: _____

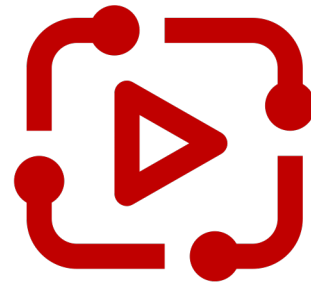
Goal for becoming a 1 Star: _____

Goal for becoming a 2 Star: _____



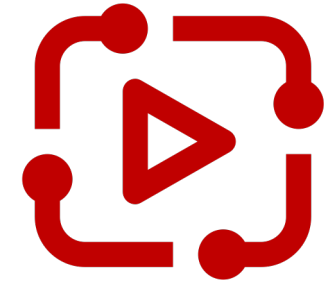
Become a Product of the Product

FX TRADER



Set up your Demo Account
<https://vimeo.com/539921112>

TRAVEL



Plan a World Tour, Getaway
<https://travorium.com/travelproduct>



TIP - Do you have your Passport? If not, make an appointment at the Post Office ASAP to expedite your Passport.

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Weekly Schedule

STAY PLUGGED IN

MONDAY

Corporate Update Call

6 pm PST / 9 pm EST
Zoom ID 841-677-481

TUESDAY

Opportunity Overview

6 pm PST / 9 pm EST
Zoom ID 841-677-481

WEDNESDAY

Forex Overview

6 pm PST / 9 pm EST
Zoom ID 841-677-481

THURSDAY

Opportunity Overview

6 pm PST / 9 pm EST
Zoom ID 841-677-481

SATURDAY

Saturday Training

9 am PST / 12 pm EST / 5 pm UK
Zoom ID 841-677-481

SUNDAY

Opportunity Overview

6 pm PST / 9 pm EST
Zoom ID 841-677-481

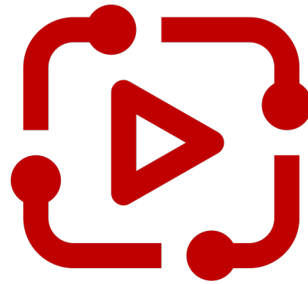
Quick Marketing Video Links

COMBO



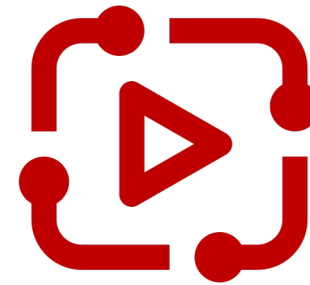
3 Minute Combo Video
travorium.com/traveltradervideo

FOREX



2 Minute Forex Video
travorium.com/fxtradervideo

TRAVEL



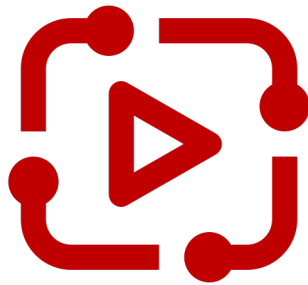
3 Minute Travel Video
travorium.com/travelvideo



TIP – These links are for the marketing videos. Quick and to the point.

Recorded Webinar Video Links

COMBO



Combo Webinar

travorium.com/presentation

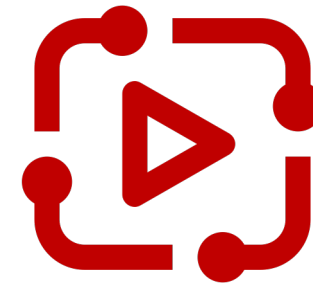
FOREX



Forex Webinar

travorium.com/forex

TRAVEL



Travel Webinar

travorium.com/travel



TIP – These links are for the full overview presentations based on the product and business opportunity.

Stories

Website


stories.travorium.com

Getting Started Training (GST)

GST Video 
travorium.com/GST

Compensation

Quick Overview 
travorium.com/comp

Complete Overview 
travorium.com/compensation

2 Star Illustration 
travorium.com/2StarFactory



WARNING:

Many friends and family will be negative at first especially if you are the person trying to explain the concept. You can not be a prophet in your own land. You must let the tools and the system explain the business for you.

Learn the 3 P's of Success:

Pique – Pass – Plug

PIQUE

Ask a question that causes someone to state they'd like to know more

Example: "I found something I'm excited about! It may or may not be for you, but are you open to taking a look?"

PASS

Let a recorded video do the talking.

Example: "Do you have 15 minutes? I'm going to send you a short video that I think is going to excite you."

PLUG

Let members in your upline answer their questions

Example: Answer to any question is: "Great question! Do you have a few more moments?" Introduce them to your upline support team and let them answer their questions. If someone presses you to know more simply say, "I know enough to be excited but I don't know enough to explain it. Let me send you the video and then I promise I'll get all your questions answered, fair enough?"

Other Pique Questions:

Do you keep your business options open?
Are you open to making money outside of what it is you currently do for a living?

Do you like to Travel?
If I found a way you could travel for pennies and even earn free travel... would you want to know about it?

If I found a way we could earn a bunch of money on our mobile phones... would you want to know about it?



The Fortune is in the Follow Up! Many people you approach today will join you in the distant future as long as you learn to professionally follow up and touch base with them over time.

These principles apply whether you are using social media or in person.

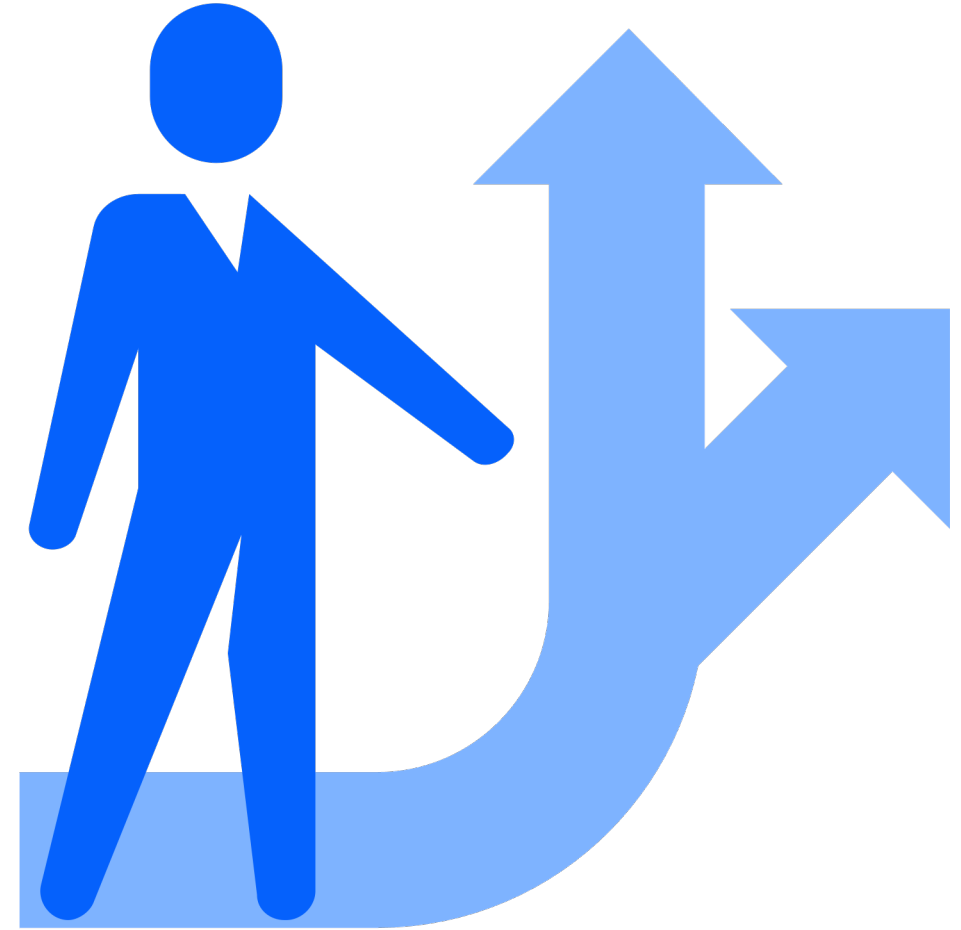


You are in the sorting business, not convincing!

You are looking for people who are looking. People will open up to our business when the timing is right for them.

Open your phone / social media and make a list of the top 100 people you want to introduce our concept too. Your list is your number 1 Asset! The biggest mistake people make is PREJUDGING their list.

DO NOT PREJUDGE! Often the people you think who will do the business – WON'T! And the people who you believe would NEVER do the business – WILL! It will ALWAYS surprise you. The key is to ask everyone if they are open to taking a look.





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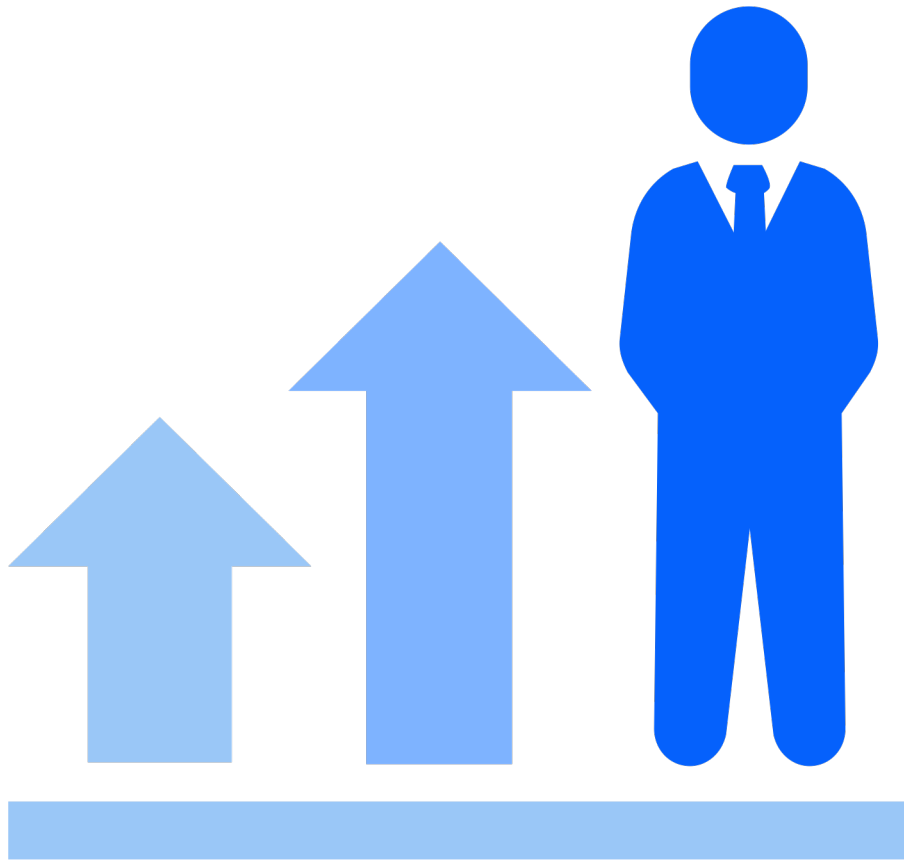
Social Media Tips:

Do NOT use the company name on a public page.

Why?

Your job is to **create curiosity** which forces people to ask you what you are doing. If you display the name of the company on your sites people will google it without you even knowing they are interested and most likely never follow up with you to get key questions answered.

Create posts that tell people all about what you are doing but the only way to find out more and with whom you are working is to **contact you via private message** at which point you can send videos and introduce them via messenger or group pages to key members of the team.



Personal Development:



“Transformation begins by changing the way you think” - The Bible

- Commit to reading 10 pages of a personal development book every day.
- Commit to listening to 15 minutes of personal development or training audios every day.
- Success is doing the small things every day that appear to make no difference at all but repeated over time make all the difference in the world.

CHOICE or DECISION

Have you made a choice to try the business or have you made a decision to become successful?

- Treat the Business like you spent \$1 million dollars for the business.
- Be prepared for the NAYSAYERS. They might mean well but only take advice from people who are living the life you want to live. If you buy someone's opinion, you buy their lifestyle.



Simple Success Formula:

Dream Big +

Good Attitude +

Get Plugged In +

Daily Activity +

Be Coachable +

Be Active 5 Years from Now

=

SUCCESS



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